

Docket No. 2022-57-T, Application of All My Sons of Myrtle Beach, LLC for a Class E Certificate of Public Convenience and Necessity for Operation of Motor Vehicle Carrier

Testimony of Joseph M. Grzybowski, Operations Manager of Applicant

1. Please state your full name and business address for the record:

Answer:

Joseph M. Grzybowski
Operations Manager
All My Sons of Myrtle Beach, LLC
1361 Stockholder Avenue
Myrtle Beach, SC 29577

2. Can you tell me your age and background?

Answer: I am 36 years of age and attached as Exhibit A is my Biographical Information.

3. Can you provide the corporate structure of the Applicant.

Answer: Applicant is owned by AMS Group Holdco, LLC (“AMS Group”), a Delaware limited liability company that owns and operates approximately 69 separate All My Sons entities in 28 states¹ through its subsidiary All My Sons Business Development, LLC located at 2400 Old Mill Road, Carrollton, TX 75007.

4. Do you have any sister companies that currently operate in South Carolina and hold Certificates from the Commission.

Answer: Yes, as follows:

A. PSC Docket No.: 2004-245-T
PSC Order No.: 2017-572
PSC/ORS Certificate No.: 9750-A

Moving With Moxie, LLC, dba All My Sons Moving & Storage of Hilton Head, 102 Bluffton Road, Bluffton, SC 29910
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

¹ GA, TX, LA, AL, FL, ID, CO, SC, NC, IL, OH, CT, NE, TN, OK, KY, IN, MO, NV, AR, MD, PA, VA, MA, AZ, OR, RI, and UT.

B. PSC Docket No.: 2006-241-T
PSC Order No.: 2017-571
PSC/ORS Certificate No.: 9715-G

All My Sons Moving & Storage of Greenville, LLC, 1102 Old Stage Road, Simpsonville, SC 29681
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

C. PSC Docket No.: 2012-105-T
PSC Order No.: 2017-573
PSC/ORS Certificate No.: 9792-B

All My Sons Moving & Storage of Charleston, LLC, 3749 Ashley Phosphate Blvd., North Charleston, SC 29418
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

D. PSC Docket No. 2018-40-T
PSC Order No. 2018-317
PSC/ORS Certificate No. 9847

All My Sons of Charlotte South, LLC
629 Stallings Road
Matthews, NC 28104
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

E. SC Docket No. 2020-37-T
PSC Order No. 2020-328
PSC/ORS Certificate No. 9873

All My Sons of Columbia, LLC
1424 Bluff Road
Columbia, SC 29201
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

F. SC Docket No. 202-264-T
PSC Order No. 2021-730
PSC/ORS Certificate No. 9891

Bournias, LL DBA All My Sons Moving & Storage
6901-B Northpark Boulevard
Charlotte, N.C. 28216
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

5. **Have any formal complaints been filed, fines levied, or actions taken for any type of non-compliance against Applicant by any State or Federal regulatory agencies in the areas of transportation or regulated moving services?**

Answer: No.

6. **Why is Applicant seeking this authority?**

Answer: Applicant is based in Myrtle Beach, South Carolina. We receive inquiries for our services primarily by telephone and our website - <https://www.allmysons.com/>. Our advertising is entirely web-based. We constantly turn down customer requests for services between points in South Carolina.

7. **Does Applicant hold interstate authority to transport household goods between points in the United States?**

Answer: Yes, we are assigned USDOT No. 3782266 by the United States Department of Transportation, Federal Motor Carrier Safety Administration (FMCSA), and we hold a license or authority designated as MC (Motor Carrier) No. 01354412 from the FMCSA to transport household goods between points in the United States. Attached as Exhibit B is the Motor Carrier Details for us from the FMCSA online Licensing and Insurance section.

8. **That is all the questions that I have for you. Do you have anything else you would like to add for the record or does this conclude your testimony?**

Answer: No, this concludes my testimony.

BEFORE
THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA
DOCKET NO.: 2022-57-T

IN RE:

Application of All My Sons of Myrtle Beach, LLC
for Class E (Household Goods) Certificate of Public
Convenience and Necessity for Operation of Motor
Vehicle Carrier

**CERTIFICATE
OF
SERVICE**

This is to certify that I, David Popowski, have caused to be electronically served this day a copy of the Pre-filed Testimony of Joseph M. Grzybowski in support of the Application of All My Sons of Myrtle Beach, LLC for a Class E (Household Goods) Certificate of Public Convenience and Necessity for the Operation of a Motor Vehicle Carrier as follows:

Christopher M. Huber, Esq.
Office of Regulatory Staff
Email: chuber@ors.sc.gov

April 14, 2022
Charleston, South Carolina

s/David Popowski
David Popowski
Popowski Law Firm, LLC
171 Church Street, Suite 110
P.O. Box 1064
Charleston, SC 29402
Phone: (843) 722-8301
Facsimile: (843) 722-8309
david@popowskilaw.com
Attorney for the Applicant

EXHIBIT A

Joseph Grzybowski

Operations Manager

Myrtle Beach, SC 29577

joegrzybowski91@gmail.com

3024653628

Authorized to work in the US for any employer

Work Experience

Operations Manager

All My Sons Business Development

December 2021 to Present

Opening new location. Overseeing construction, designing, hiring/training , and every other aspect of new site launch.

General Manager

All My Sons Moving & Storage - Charleston, SC

March 2018 to Present

Direct and manage inside and outside sales, distribution and Operations in Charleston area. Manage P & L , advertising and marketing, recruitment and development.

General Manager

Lomax Carpet & Tile Mart - Montgomeryville, PA

July 2012 to May 2018

Direct and supervise employees in sales, warehouse , administrative, and installation departments.

Provide world class customer service and handle client inquiries and complaints.

Estimate consumer demand and determine the types and amounts of goods to be ordered / sold.

Formulate pricing policies for merchandise, according to profitability requirements.

Hire, train, and evaluate personnel, promoting or holding accountable workers when appropriate.

Confer with company executives to develop methods and procedures to increase customer satisfaction, sales and promote business.

Hold weekly sales meetings with staff to go over new products and sales goals.

Education

Some college

Skills

- Sales and marketing (8 years)
- Customer Relationship Management (10+ years)
- Judgement and decision making (10+ years)

- Problem Resolution (10+ years)
- P&L
- Business Development
- Sales Management
- Management
- Warehouse Supervisor Experience

Certifications and Licenses

Retail Sales Academy

July 2017 to Present

Retail sales training seminars with testing online

Armstrong Elite Retail Certification

October 2017 to Present

Retail training program made available by manufacturer to learn of all their products in order to better serve the customer.

Additional Information

Goal oriented manager dedicated to high levels of customer satisfaction and meeting aggressive business goals. Determined and dedicated with 8 years experience in sales/management. I would very much like the opportunity to discuss the possibility of joining your team.

EXHIBIT B



U.S. Department of Transportation
Federal Motor Carrier Safety Administration
Licensing and Insurance Public

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Motor Carrier Details

US DOT:	3782266	Docket Number:	MC01354412
Legal Name:	ALL MY SONS OF MYRTLE BEACH LLC		
Doing-Business-As Name:			
Business Address	Business Telephone and Fax	Mail Address	Mail Telephone and Fax
1361 STOCKHOLDER AVE MYRTLE BEACH SC 29577	4694615000	2400 OLD MILL RD CARROLLTON TX 75007-5900	
Undeliverable Mail	NO		
Authority Type	Authority Status	Application Pending	
Common	ACTIVE	NO	
Contract	NONE	NO	
Broker	NONE	NO	
Property	Passenger	Household Goods	Private
NO	NO	YES	NO
Enterprise			
NO			
Insurance Type	Insurance Required	Insurance on File	
BIPD	\$750,000	\$2,000,000	
Cargo	YES	YES	
Bond	NO	NO	

BOC-3: YES

Blanket Company: [#1 A+ AGENTS OF PROCESS INC.](#)[Web Site Content and BOC-3 Information Clarification](#)
[Active/Pending Insurance](#) [Rejected Insurance](#) [Insurance History](#) [Authority History](#) [Pending Application](#) [Revocation](#)

April 13, 2022



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Federal Motor Carrier Safety Administration
1200 New Jersey Avenue SE, Washington, DC 20590 - 1-800-832-5660 - TTY: 1-800-877-8339 - Field Office Contacts



U.S. Department of Transportation
Federal Motor Carrier Safety Administration
Licensing and Insurance Public

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Authority History

US DOT:	3782266	Docket Number:	MC01354412		
Legal Name:	ALL MY SONS OF MYRTLE BEACH LLC				
Sub	Auth Type		Original Action		Disposition
	HOUSEHOLD GOODS COMMON CARRIER		GRANTED	01/28/2022	

[Carrier Details](#)[Active/Pending Insurance](#)[Rejected Insurance](#)[Insurance History](#)[Pending Application](#)[Revocation](#)

April 13, 2022



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